

### NEXT MEETING:

**When:**

Tuesday – 2/12/08  
11:30 to 13:00

**Where:**

Lulu's Restaurant  
16900 Roscoe Blvd.  
Van Nuys

**Topic:**

Security Survey's and  
new technology. New  
vulnerabilities!!!  
By Frank Faulk

**RSVP:**

RSVP Online

### 2008 Chapter Officers

**Chairman**

Patrick "Pat" Salter, CPP  
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**Vice Chairman**

Mostafa "Mike"  
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**Secretary**

Robert Lee  
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(818) 893-2552

**Treasurer**

*This Position is available  
at this time. Temporary  
Treasurer is Bob Lee.*

### Remember

**Please bring a  
gift for the raffle.**

## Chairman's Corner



I am approaching this column a little differently this month; differently than one usually finds in a security industry publication. I believe the subject is relevant to our lives as security professionals.

In February we celebrate Presidents' Day. Some of you, like me, remember when we celebrated the birthdays of our two greatest presidents, George Washington and Abraham Lincoln. We've had some great presidents and we've had some turkeys (Franklin Pierce is one that comes to mind). It's a shame that they all have been lumped together in a now meaningless holiday that is best known as a sales gimmick.

I ask you to reflect how relevant these two great presidents, Washington and Lincoln, are to our lives today. I figure that you will find they are more relevant than you suspect! I ask you, what can we, as security professionals, take from their lives? What can we apply to help us in our profession and make us better people?

Let us look first at George Washington. What character traits of George Washington can be applicable to our professional life? Is he relevant?

I believe that Washington is relevant and he has some things to teach us. I have listed some of George Washington's characteristics that we can learn from. He was an able administrator possessing an ability of being an excellent judge of talent and character in people. His staff during the war was full of young and very able junior officers who later became instrumental in the birth of the United States (i.e. Alexander Hamilton for one). He was also a master in delegation and he wisely used advisors, weighing their opinions and pondering them before making his decisions.

Washington was not the best tactician as an army general, but was fearless and courageous. He knew very early on in the war that the continental army would never be able to defeat the British army in a pitched battle as was fought in Europe. So he formulated the war that was fought, a delaying action that harassed the British forces and wore them down by the expenditure of men and money that would eventually cause the British to grow weary of the war at home and cost them more than they wanted to spend.

So, what strategies are you responsible for on your job? What security risks have you determined exist in your area of responsibility? What counter measures have you developed using the lessons that we can emulate from General Washington? As security professionals do we analyze threats as Washington did?

### Committee Chairs

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### Remember

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## Chairman's Corner - continued

Washington developed his administrative abilities on his estate, Mt. Vernon and as the commanding general of the Continental army. How do you administer your duties, your department, and your company? Do you delegate? Do you mentor? How capable are you in judging someone's talent and character? Do you have someone you can mentor?

Mentoring is an excellent way in furthering your influence and making your wisdom and expertise available to another generation. Developing your skill in judging the talent and character of others is an important endeavor to aid in ones professionalism in our industry. If you do not have any one in your organization to mentor consider mentoring a fellow ASIS member.

Abraham Lincoln is the other great president whose birthday we celebrate this month. The great emancipator was the consummate leader and perhaps the greatest president this country has ever had. He led this country during its darkest days and its greatest trial. Washington helped create the country; Lincoln held it together. Slavery threatened to tear the United States apart from its very inception. Lincoln, by the force of his will, political smarts and moxie preserved the Union.

A bloody war, the bloodiest of all America's wars, ran through his whole presidency. With inept generals and his chief rivals inhabiting his cabinet, Lincoln showed mastery in getting disparate people to work together for a common cause. Lincoln masterfully worked the Republican convention to gain its nomination for the presidency. Lincoln managed the war with a tenacity and masterful use of his powers in getting the most of his cabinet and eventually his generals in utilizing the great economic and manpower strength of the northern states in a war of attrition with the south.

In what way do you utilize your rivals, your competitors in furthering our industry? How do you apply Lincoln's strengths as your own in the betterment of our profession? Or do you? Consider Lincoln's power of persuasion. Learn to apply it in furthering the common interest of our organization, of our industry. Work with others in leading the security industry and promoting the common good as Lincoln did.

This February, as we celebrate Presidents day and see the ads for new cars, furniture or bedding; stop and reflect on what this day actually is celebrated for. Reflect on Washington and Lincoln and how we can emulate them to better our profession and our world. That's what they did. Are they really any different than you and I? Or did they just put into practice what we just think about? (Food for thought.) Happy Presidents day!



## Tip of the Month

*Our Tip is from the Department of Homeland Security.*

"What if disaster strikes while you're at work? Do you know the emergency preparedness plan for your workplace? While many companies have been more alert and proactive in preparing for disasters of all types since the September 11, 2001 attacks, a national survey indicates that many employees still don't know what their workplace plan is for major or minor disasters. If you don't know yours, make a point to ask. Know multiple ways to exit your building, participate in workplace evacuation drills, and consider keeping some emergency supplies at the office. Visit [www.ready.gov](http://www.ready.gov) and click on Ready Business for more information about business preparedness."

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## Next meeting: Look what's happening!!!

**Security Survey, internal or external? - Costs vs. Benefit - Is the latest technology a great asset or another vulnerability? Is there a simple form to use? What are the limits of a Security Survey?**

Frank Faulk will answer these questions and many more regarding a comprehensive security survey. He has been in the industry for over forty years. A former alarm company owner, security consultant for many major corporations in various industries, independent systems designer and much more. He will share some of his secrets in identifying vulnerabilities and creating solutions.

Also, one of the latest technologies that has been offered over the past few years and is gaining momentum, has a serious vulnerability. He will share this at the presentation.

## Certification Update by Stephen Huss CPP

The next CPP review coordinated by Region III is now taking seating requests.

The course will be held on seven (7) Saturday mornings from 0800-1300 beginning **February 23<sup>rd</sup>, 2008**. The sessions will be held at the SoCal Edison facility located at 2244 Walnut Grove Avenue in Rosemead (south of the I-10 San Bernardino Freeway).

The tuition is only \$150.00 per person and payment must be made on the first day of class.

The course Director is Richard Long CPP: Phone – (949) 279-4775  
E-mail – [Richard.Long@3sisecurity.com](mailto:Richard.Long@3sisecurity.com)

Asst. Director is Colonel Kuljeet Singh CPP: Phone – (909) 593-2626  
E-mail – [colonel\\_kulee@yahoo.com](mailto:colonel_kulee@yahoo.com)

Please contact either of the above to make your reservations for a seat to further your professional certification(s).

## Placement... by Doug Carner CPP

Our group represents a diverse collection of talents spanning a wide range of experience, skills and certifications. Sometimes it can be quite challenging for our members to find a career position that utilizes all of their talents. As the group's Placement officer, I can be of tremendous assistance matching positions to your career goals.

I have friendly contacts at the major industry head hunters and prior work experience as a recruiter. Over the next few weeks, I will be reaching out to our members who may be searching for a new employer, or need to hire employees. Once I have a better understanding of what you are looking for, I can direct opportunities to you at the earliest stages of their availability. Please contact me with your questions or special needs. All communications are kept in the strictest confidence and privacy.

818-355-8608 (mobile)  
[Doug@ProtectYourPlace.com](mailto:Doug@ProtectYourPlace.com)

## Up coming Speakers & Events...

**March –  
meeting**  
March 11,  
2008

Speaker:  
**Art Lopez**  
**USPS**

Topic:  
**Cargo Theft**

**April –  
ISC West**  
April 2 - 4,  
2008

Location:  
**Sands Conv.**  
**Center**

City:  
**Las Vegas**

**April –  
meeting**  
April 8th,  
2008

Speaker:  
**Mark Miller**  
**President**  
**CALSAGA**

Topic:  
**Guarding**  
**industry from**  
**CALSAGA's**  
**point of view**

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## Giving back .....

Below is a segment of a communication from Rocco DeFelice, the Corporate Human Resources President of Securitas USA regarding Securitas and ASIS!

*At the January volunteer leader meeting in Alexandria, VA, Securitas USA received the prestigious Corporate Platinum Award by ASIS International for having the most employees to become certified.*

*We congratulate our employees who have taken the step to obtain a CPP (Certified Protection Professional), PSP (Physical Security Professional) or PCI (Professional Certified Investigator) certification – the highest recognition of security management professionals. It is the Company's ambition to encourage and support our managers in their endeavor to grow and develop as exceptional security industry professionals. It is dedication such as this that identifies Securitas USA as today's leading security provider.*

*For additional information regarding this award go to <http://www.asisonline.org/certification/noframe/winners.htm> !.*

*To continue in our efforts to promote a leadership-building culture, our Company will pay applicable application and exam fees, along with approved training courses for the Branch Manager level position and above. Be sure to discuss this opportunity with your supervisor.*

We wish to applaud Securitas USA for recognizing the value of professional certifications in our industry and supporting their personnel to attain these credentials. It is an impressive commitment from any company to fund the examination and training fees for their key personnel.

## News about... **The Security Blanket**

The Security Blanket will accept all relevant articles for publication. Articles will be added to the next Security Blanket that has space for the article. Every effort will be made to ensure any article that are of a time sensitive nature are published on time. (Please note when the article is submitted if time is an issue.) The cutoff date will be the 20<sup>th</sup> of each month and the publish-distribution date will be about the 25<sup>th</sup> of each month for the subsequent month.

If someone would like to write monthly antidotes, they will have a space reserved.

The entire newsletter will be placed on the chapter web site each month and the emailed news brief will contain links to the various areas of the newsletter. If you wish a printed version, you will be able to print the PDF file from the website, otherwise, the newsletter will be "paperless".

We are now offering advertising space on each newsletter and emailed HTML. The funds will be added to the chapter's treasury. For the nominal rates, please contact the newsletter.

Any comments or suggestions are welcome, please send by email to: [Info@asissfv.org](mailto:Info@asissfv.org)

If you have some information that you would like to share with the chapter, please send your article, notes or just an email with your idea to the newsletter editor.

We are always looking for information related to our industry.

Thank you...

Send to:  
Info@asissfv.org

## Committee positions ... still available....

The chapter has a host of committees that are in need of both committee chairman positions and members of each committee. The following position and committees need volunteers for 2008:

- Treasurer
- ASIS Foundation
- Legislative Representative
- Law Enforcement Appreciation Liaison - members

January is already gone, time is flying... We need some volunteers to begin putting together the annual Law Enforcement Appreciation Day event. This will take a few volunteers to assist the committee chairman to coordinate the event.

If you would like to take any piece of this event and create the theme, assist in the speaker selection and make it a nice day for the Law Enforcement guests we hope to have in attendance, please call Wayne Horton (LEAPS Chairman) or see Pat Salter CPP, our Chapter Chairman.

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## Membership notes....

First, look for an email from our Membership Chairman, Eric Mardian. He will be sending you some information very soon.

Second, just a reminder, if you have not renewed your 2008 membership yet, the cutoff to be included in the 2008 Membership Directory is February 29<sup>th</sup>. Don't miss it, the directory is your link to you by the other ASIS members from all over the world.

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